



Around the tables: Trends and hot topics in Real Estate

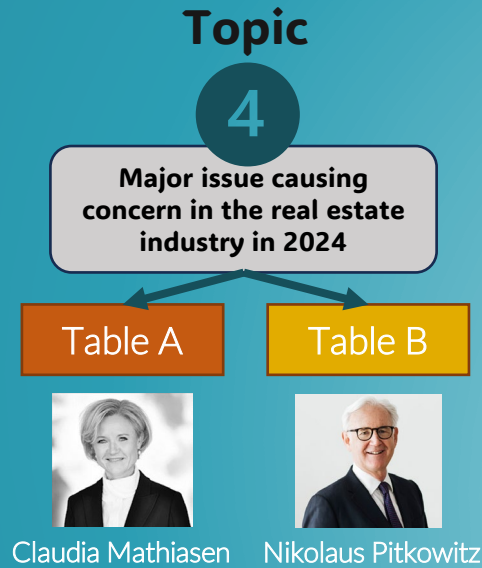
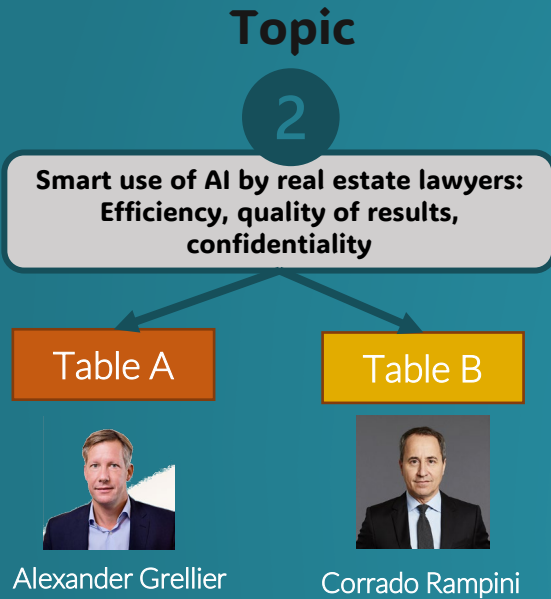
IBA Real Estate Conference Lisbon

11 April 2024

**14th Annual IBA Real Estate
Investments Conference**



Choose your table!





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

Your moderators:



Peter Kunz
Partner at Kunz Wallentin,
Real Estate & Corporate
Vice Chair, Real Estate Section
Vienna, Austria



Roland Müller
Partner at VISCHER AG
Real Estate & Corporate, Civil Law Notary (BS)
Secretary, Real Estate Section
Basel/Zurich, Switzerland





Process:

- 1 Choose your table
- 2 7 topics with 2 tables (A or B) each
- 3 Speakers / Table Moderators will make introductory remarks
- 4 Participants introduce themselves
- 5 Lively interactive discussion
- 6 Speaker/moderator finishes with a summary of the results
- 7 End of session 10.00 am





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 1

Table A



Johane Murray

Partner and Head of Real Estate at
Brodiés LLP

Glasgow, Scotland, UK
Real Estate

Table B



Sarah Bool

Senior Associate at Forsters LLP
London, England, UK
Commercial Real Estate





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 2

Table A



Alexander Grellier

CEO and Co-Founder of Drooms
Frankfurt, Germany
Compliance and transaction
management

Table B



Corrado Rampini

Partner at Bär & Karrer
Zurich, Switzerland
Real Estate





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 3

Table A



Ernesto Weisson

Partner at Bustamante Fabara
Guayquil, Ecuador
Transactional Corporate Law

Table B



Ricardo Marques Silveira

Executive Director at BTG Pactual
São Paulo, Brazil
Real Estate





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 4

Table A



Claudia Mathiasen

Managing Partner at Winsløw Law Firm
Copenhagen, Denmark
Real Estate

Table B



Nikolaus Pitkowitz

Founding Partner at Pitkowitz & Partners
Vienna, Austria
Real Estate, Dispute Resolution





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 5

Table A



Maria Santa Martha

Partner at Abreu Advogados
Porto, Portugal
Real Estate

Table B



Eduardo Martin

Director at Carey Abogados
Santiago de Chile, Chile
Telecommunication





KUNZ WALLENTIN

14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 6

Table A



Mariëtte Lafarre

Owner of Lafarre Law Firm
Amsterdam, Netherlands
Real Estate

Table B



Bernat Mullerat

Partner at Cuatrecasas
Barcelona, Spain
Real Estate and Town Planning





KUNZ WALLENTIN

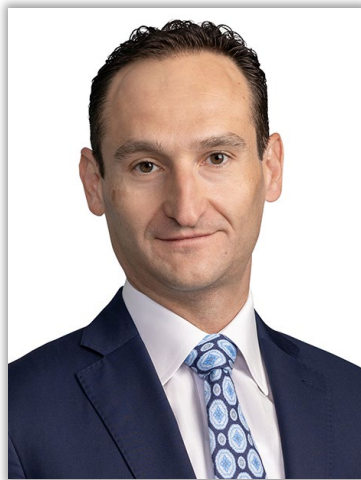
14th Annual IBA
Real Estate Investments Conference
Lisbon, Portugal



VISCHER

The speakers / Hot Topic 7

Table A



Massimo D'Angelo

Partner at Blank Rome LLP
New York, United States
Real Estate

Table B



Mario Paura

Partner at Stikeman Elliot LLP
Toronto, Canada
Commercial Real Estate



Thank you for your participation!