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INTERNATIONAL BAR ASSOCIATION CONFERENCE 2025

A conference presented by the IBA Real Estate Section and supported by the Young Lawyers' Committee, Women Lawyers' Committee, European Regional Forum Committee and the Closely Held Companies Committee

15th Annual IBA Real Estate Investments Conference

4–6 June 2025, The Banking Hall, London, England

Working programme

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All speaker materials and biographies can be found at www.ibanet.org/conference-details/conf2533

Conference Co-Chairs

Johane Murray *Brodies, Edinburgh, Scotland; Newsletter Editor, IBA Real Estate Section*

Charles Staveley *Mills & Reeve, London, England; Events Officer, IBA Real Estate Section*

Wednesday 4 June

1800 – 2000 **Host committee reception**

*Mills & Reeve
24 King William Street
London
EC4R 9AT*

Start the Conference in style at this reception, offered by Local Host Committee. Join IBA Committee Officers, Conference Speakers and delegates to network over drinks and canapes. The reception is open to all registered delegates; however, please indicate your attendance when registering.

Thursday 5 June

**All working sessions will take place in the Main hall
All coffee/tea breaks and lunch will take place in the Counting room**

0645 – 0800 **Real estate running tour**

Join the officers of the IBA Real Estate Section and colleagues for a light jog or a refreshing walk.

This run is free to attend. Meet in the main lobby of The Ned at 0655.

0800 – 1730 **Registration**

0800 – 0845 **Welcome coffee/tea**

0845 – 0900 **Welcome remarks from the Conference Co-Chairs, Real Estate Co-Chairs and LPD**

0900 – 0945 **Keynote address: the macro-economic and geo-political outlook**

*Speaker
Jen Siebrits *Head of Research, CBRE, London**

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Delegates are requested to ensure that mobile telephones and any other portable devices are switched to silent in working sessions.

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Thursday continued

0945 – 1045 **Global horizons and Real Estate: overview of sectors and markets from an industry expert**

Moderators

Maria Flavia Candido Seabra *Machado Meyer Advogados, São Paulo, Brazil; Senior Vice Chair, IBA Real Estate Section*
Bernat Mullerat *Cuatrecasas, Barcelona, Spain; Member, IBA Real Estate Section Advisory Board*

Speaker

Yolande Barnes *Professor of Real Estate, Bartlett Real Estate Institute, University College London, London*

1045 – 1115 **Coffee/tea break**

1115 – 1200 **Trends and hot topics in Real Estate – roundtables**

Join us for a lively, interactive debate about recent and hot topics and trends in the real estate markets. The topics for the tables are as follows:

Session Moderators

Massimo D'Angelo *Blank Rome, New York, New York, USA; North American Regional Forum Liaison Officer, IBA Real Estate Section*

Roland Muller *Vischer, Basel; Secretary, IBA Real Estate Section*

1. Affordable housing initiatives are expanding. For good or bad?

Moderators

Eduardo Martin *Counsel, Carey y Cia, Santiago; Conference Coordinator, IBA Real Estate Section*

Klaus Pfeiffer *Weber Harrer Rechtsanwälte & Co, Vienna*

2. Conversion from Office to Residential

Moderators

Martin Holler *Giese & Partner sro, Prague; Member, Real Estate Section Advisory Board*

Andrzej Tokaj *Penteris Tokaj, Warsaw*

3. Short-term rentals which are continuing to rise

Moderators

Veronique Lagarde *Dentons, Paris; Chair, IBA Servicing Industry Subcommittee*

Rocco Rigozzi *Baer & Karrer, Zürich*

4. Restrictions on foreign real estate ownership

Moderators

Cristiana Moreira *BMA Advogados, Rio de Janeiro; Latin American Regional Forum Liaison Officer, IBA Real Estate Section*

Diana Nabuuso *Renaissance Advocates, Kampala; African Regional Forum Liaison Officer, IBA Real Estate Section*

5. Trends in leisure industry

Moderators

Lieven Peeters *Altius, Brussels; Senior Vice Chair, Leisure Industries Section*

Mario Paura *Stikeman Elliott, Toronto, Ontario; Co-Chair, IBA Commercial Real Estate Subcommittee*

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Conference dinner sponsors



1115 – 1200 Trends and hot topics in Real Estate – roundtables (continued)

6. Buyer beware: How to obtain good title/ownership in real estate

Moderators

Rossana Duarte *Mattos Filho, São Paulo; Member, IBA Real Estate Section Advisory Board*

Monica Yip *WongPartnership, Singapore; Asia Pacific Regional Forum Liaison Officer, Real Estate Section*

7. Change in US government: Impact on the real estate industry

Moderators

Massimo D'Angelo *Blank Rome, New York, New York, USA; North American Regional Forum Liaison Officer, IBA Real Estate Section*

Philip Skinner *Arnall Golden Gregory, Atlanta, Georgia; Member, IBA Real Estate Section Advisory Board*

8. Impacts of antitrust agencies on real estate transactions

Moderator

Andrea Dzik *BTG Pactual, São Paulo*

1200 – 1245 **Fancy a cocktail? Current trends on the leisure/hotel industry, with special focus on applicable regulations, relation with short term leases' market, and impact on local communities**

The leisure/hotel industry is going through many changes and challenges in the different markets worldwide post-covid. A panel of experts will analyze and share how these challenges are impacting on the development of this industry and how the hotels and leisure concepts are coping with this new scenario.

Moderators

Pedro Nicholson *Beccar Varela, Buenos Aires; Vice Chair, IBA Real Estate Section*

Lieven Peeters *Altius, Brussels; Senior Vice Chair, IBA Leisure Industries Section*

Speakers

Alejandro Antillon *EY Law, San Jose*

Adela Cristea *Vice President of Business Development for the UK & Ireland, Radisson Hotel Group, London*

Carolina Menichetti *MBC Abogados, Santiago*

Elliot Sheasby *Horwath HTL, London*

1245 – 1415 **Lunch**

1415 – 1500 **PE – Fireside chat: deploying capital and asset allocation in a global investment strategy**

Moderator

Andrew Bruce *Linklaters, London*

Speakers

Carrie Hiebeler *Greene Park Capital, Winnetka, Illinois*

Henrik Orrbeck *Partners Group, London*

John German *Invesco, London*

Peter Todd *Portus Retail, London*

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Thursday continued

1500 – 1545 **Social. Social. Social. How investments in social impact can contribute positively to the 'S' in ESG**

Imagine a world where beautiful architecture, urban planning and real estate investments are integrated to play a critical role in creating positive social outcome and drive meaningful change in communities. In this session a panel of experts provide a comprehensive overview of the importance of social impact, social value, and social housing in real estate. The panel discussions will bring highlights on how investments in social impact can contribute positively to the 'S' in ESG.

Moderators

Claudia Mathiasen *Winslow Advokatpartnerselskab, Copenhagen; Senior Vice Chair, IBA Real Estate Section*

Diana Nabuuso *Renaissance Advocates, Kampala, Uganda; African Regional Forum Liaison Officer, IBA Real Estate Section*

Speakers

Mindy Planer *Arnall Golden Gregory LLP, Atlanta, Georgia*

Jack Renteria *Chair, ULLI, Copenhagen*

Eime Tobari *Avison Young, London*

1545 – 1600 **Coffee/tea break**

1600 – 1630 **Structured Speed Networking**

A fantastic networking opportunity! In 5 min segments, attendees to the conference will get meet several attendees they have never met before and introduce themselves. This promises to be a fun and interactive session while expanding your network of global friends.

Moderators

Natalie Bretz *Advokatfirman Lindahl KB, Stockholm*

Mario Paura *Stikeman Elliott, Toronto, Ontario; Co-Chair, IBA Commercial Real Estate Subcommittee*

1630 – 1730 **Bricks, mortar and sustainability: the clean energy shift**

In today's everchanging real estate landscape, the transition towards sustainability and clean energy has become more than just a fad – it's a necessity. As the real estate sector grapples with the demands of energy efficiency, green building standards, and renewable energy integration, industry professionals must navigate a complex maze of environmental, financial, and regulatory considerations. This panel will delve into the key issues every real estate lawyer should be proficient in to effectively advise on sustainable development projects. By exploring both current trends and future outlooks, this session aims to leave attendees with the insights and tools needed to be at the forefront of sustainable real estate.

Moderators

Joanna Davies *Mills & Reeve, Cambridge*

Sushant Shetty *Fox Mandal & Associates, Mumbai, Maharashtra; Co-Chair, IBA Commercial Real Estate Subcommittee*

Speakers

Kathryn Barber *Head of Responsibility & ESG, Orchard Street, London*

Kirsty Draper *Head of Sustainability for UK Agency, JLL, London*

Doug Higgins *Socius, London*

Bartjan Zoetmulder *Loyens & Loeff, London*

1900 – 2230 **Conference dinner**

Fishmonger's Hall

110 London Bridge,

London EC4R 3TJ

Ticketed event £175 per person.

All registered delegates and speakers registered to attend the full conference are welcome to purchase a ticket, subject to availability. Transport is not provided.

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0815 – 1400 **Registration**

0800 – 0845 **Welcome coffee/tea**

0845 – 0900 **Opening remarks from the Conference Co-Chairs**

0900 – 0945 **AI and its impact on Real Estate**

Drawing parallels to past technological revolutions, like steam and electricity, Carl Benedikt Frey will explore the impacts of AI on productivity, inequality, and what it means for the future of our cities.

Moderators

Alexander Grellier *Drooms, Frankfurt; Membership Officer, IBA Real Estate Section*

Corrado Rampini *Baer & Karrer, Zürich, Switzerland; European Regional Forum Liaison Officer, Real Estate Section*

Speakers

Carl Benedikt Frey *Associate Professor of AI & work, University of Oxford, Oxford*

Joe Cohen *Director of Advance Client Solutions, Charles Russell Speechlys, London*

Anna Clare Harper *GreenResi, London*

Henrik Taubøll *Haavind, Oslo*

0945 – 1030 **Well-being in the Legal Profession: Creating a Culture that Cares – Looking after Talent by Fostering a Healthy and Supportive Workplace**

This session will focus on discussing strategies for law firms to build a supportive culture that values professional well-being as a core principle. Drawing on findings from recent reports and research, including guidelines and insights from the Mindful Business Charter, the session will highlight ways to nurture and retain talent, foster a healthier, more connected workplace, and explore the role of supervising partners in developing an ethical, healthy, and supportive work environment.

Moderators

Christopher Owen *London; Member, IBA European Regional Forum Advisory Board*

Izabela Zielinska-Barlozek *Wolf Thies, Warsaw; Commissioner, IBA Professional Wellbeing Commission, Member, IBA Real Estate Section Advisory Board*

Speakers

Richard Martin *Mindful Business Charter, Hampton; Commissioner, IBA Professional Wellbeing Commission*

Lucinda Soon *King's College London, London; Co-Chair, IBA Professional Wellbeing Commission*

Sally Anne Stone *Matheson, Dublin*

1030 – 1100 **Coffee/tea break**

1100 – 1145 **Shop until you drop?**

The retail industry has navigated multiple periods of consumer uncertainty. In the next few years, it will undergo further transformation as consumer habits, technological advancements and experiential led environments shape the retail landscape, requiring lawyers and documentation to adapt. What is the future for retail parks v shopping centres and will we see more repurposing of retail destinations? Listen to our expert panel discuss.

Moderators

Johane Murray *Brodies, Edinburgh; Newsletter Editor, IBA Real Estate Section*

Anna Wyrzykowska *WKB Lawyers, Warsaw; Social Media Officer, IBA Real Estate Section*

Speakers

Sally Bruer *Cushman & Wakefield, London*

Alberto Esguevillas *EuroFund Group, London*

Robin Kennedy *M Core, Kingswinford*

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Friday continued

1145 – 1235 **The Infrastructure Deficit – Private sector solutions to a public problem**

Governments around the world are grappling with the issue of core public infrastructure needing substantive investment at a time of severe fiscal restraint. A common response by governments is to look to the private sector to step in to help fund and deliver the infrastructure needed. This session will traverse the different models used to bring private sector solutions to the public problem, their benefits and pitfalls.

Moderators

Stefan Gerlach *SGP Rechtsanwälte, Munich; Innovation and Legal Technology Officer, IBA Real Estate Section*

Cristiana Moreira *BMA Advogados, Rio de Janeiro; Latin American Regional Forum Liaison Officer, IBA Real Estate Section*

Speakers

Philip Beer *Burges Salmon, Bristol,*

Ouahida Bendjedou *Groupe ADP, Tremblay-en-France*

Tymur Enkhbaiar *Sayenko Kharenko, Kyiv*

Roxana Roman *Wolf Theiss SCA, Bucharest*

1235 – 1245 **Closing remarks**

1245 – 1400 **Lunch**

1430 – 1700 **Real estate property and river tour**

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the Conference.

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Our commitment to excellence

At Loyens & Loeff, we understand the complex landscape faced by real estate investors and project developers. Tax and legal considerations are increasingly interwoven, and deep market insight is essential to navigate them effectively. Our Real Estate team brings together top-tier legal, tax, and sector expertise to offer integrated, tailor-made solutions that align with your commercial goals. With extensive experience across the full real estate lifecycle, we identify opportunities early and help ensure your projects are set up for success from the start. Consistently ranked Band 1 in leading legal directories, our internationally recognised team remains at the forefront of market developments, helping you secure the best results.

How we support you

- Expertise across all asset classes
- Industry-leading insight
- Practical and efficient solutions to complex challenges

Our team looks forward to connecting in person at the IBA Real Estate Investments Conference to explore how Loyens & Loeff can support your real estate ventures through our integrated legal and tax approach.

Present at the conference

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Excellence is easy to claim, but much harder to prove. We're proud that leading directory, Legal 500 continues to rank McCann FitzGerald's lawyers as Tier One in 26 separate practice areas for 2024 – more than any other law firm operating in Ireland today.

To find out more, contact stephen.holst@mccannfitzgerald.com.

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“Great team; well organised, strong communicators and a pleasure to work with.”

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